



**Bri-Chem Corp.**  
**Management Discussion and Analysis**  
Three and Six Months Ended June 30, 2008

**To Our Shareholders:**

We are pleased to report on the activity and results of Bri-Chem Corp. (“Bri-Chem”) for the second quarter ended June 30, 2008. During the quarter, Bri-Chem’s revenue improved by 74% while net earnings increased 202% over the same period last year. A complete copy of Bri-Chem’s report is available on the Internet at [www.sedar.com](http://www.sedar.com).

The second quarter 2008 results reflect Bri-Chem’s continued growth in market size over the last year as consolidated revenues were \$10,658,262 for the second quarter of 2008, an increase of 74% when compared to \$6,135,841 from the same period last year. Net earnings from operations for the three months ended June 30, 2008 is \$103,706 or \$0.01 diluted earnings per share an increase of 202% when compared to a loss of \$101,791 from the same period last year. Earnings before interest, taxes, depreciation and amortization (EBITDA) is \$702,462, an increase of \$365,743 or 109% compared to the same period last year.

Net earnings from operations for the six months ended June 30, 2008 are \$1,368,481 or \$0.11 diluted earnings per share an increase of 71.3% when compared to \$798,714 from the same period last year. Earnings before interest, taxes, depreciation and amortization for the same period are \$3,278,577 an increase of \$1,628,861 or 99% compared to the same period last year. Consolidated revenues were \$32,858,795, an increase of 70.4% when compared to \$19,272,097 from the same period in 2007.

Bri-Chem’s operating performance remains strong for this time of the year, despite drilling activity, based on drilling operating days, being down 13.9% in the first half of 2008 compared to the same period of 2007 and drilling rig utilization rates declining to 56% from 61%. The overall increase in financial performance is due to Bri-Chem’s strong customer relationships, strategic geographic locations, particularly in southeastern Saskatchewan and increased market share through the acquisition of Millennium in July 2007. Bri-Chem’s continued market penetration in core geographic regions of Northern British Columbia and the increased activity in southeastern Saskatchewan have also contributed to the sales growth.

**Outlook**

Bri-Chem remains optimistic that drilling activity will continue to improve in the second half of 2008 and into 2009. As a result, the Company will strengthen prospects for growth in revenue, EBITDA and net income for the second half of 2008. The second quarter is traditionally the slowest quarter of the year due to seasonal factors however; as industry activity in the second half of 2008 and beyond continues to improve, the Company’s near term growth offers vast up-side potential.

The Company recently announced the proposed acquisition of Weifang Steel Canada Ltd., a Western Canadian-based master wholesale distributor of steel products to the oil and gas and construction industries. This acquisition will allow both Bri-Chem and Weifang access to new geographic markets.

I would like to thank our employees for their continued commitment and dedication, and our shareholders for their support.

On behalf of the Board of Directors,  
(signed) “Don Caron”  
D.P. Caron, Chairman

This Management's Discussion and Analysis ("MD&A") was prepared as of August 26, 2008. It is provided to assist readers in understanding Bri-Chem Corp.'s ("Bri-Chem" or the "Company") financial performance for the three and six months ended June 30, 2008 and significant trends that may affect future performance of the Company. This MD&A should be read in conjunction with the annual audited consolidated financial statements for the year ended December 31, 2007.

The Company's financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and are presented in Canadian dollars unless otherwise indicated. All references in this report to financial information concerning the Company refer to such information in accordance with GAAP and all dollar amounts in this report are in Canadian dollars unless otherwise indicated. This report also makes reference to certain non-GAAP measures in assessing the Company's financial performance. Non-GAAP measures do not have any standard meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. The Company includes these non-GAAP measures as it believes they are used by investors to assess the performance of the Company, and is used by management to assist in assessing comparative performance of the Company.

Statements throughout this report that are not historical facts may be considered "forward looking statements." Such statements are based on current expectations that involve risks and uncertainties which could cause actual results to differ from those anticipated. Important factors that can cause anticipated outcomes to differ materially from actual outcomes include the impact of general economic conditions, industry conditions, competition from other industry participants, volatility of petroleum prices, the ability to attract and retain qualified personnel, changes in laws or regulations, currency fluctuations, continued ability to access capital from available facilities and environmental risks. References in this MD&A to "Bri-Chem", the "Company", "us", "we", and "our" mean Bri-Chem Corp.

Additional information relating to the Company is available on the System for Electronic Document Analysis and Retrieval ("SEDAR") at [www.sedar.com](http://www.sedar.com).

## **OVERVIEW OF BUSINESS**

Bri-Chem is a leading Canadian wholesale distributor of industrial drilling fluids, products and services to the resource industry in North America. The Company was founded in 1985, and is headquartered in Acheson, Alberta located 20 km's west of Edmonton, Alberta. Bri-Chem owns a 100% interest in Bri-Chem Supply Ltd. ("Bri-Chem Supply") and a 100% interest in Sodium Solutions Inc. ("Sodium"). Bri-Chem continues to concentrate on expanding its market presence in the chemical and fluids market with the focus being on the following three divisions:

### **OIL AND GAS FLUIDS DIVISION**

#### *Western Canadian Sedimentary Basin (WCSB)*

Bri-Chem's core business activity is the wholesale distribution of drilling fluid supplies to the oil and gas industry in the WCSB. Bri-Chem sells over 150 different products in a wide variety of weights and clays, lost circulation materials, chemicals and oil mud products to mud engineering companies who sell directly to drilling firms engaged by the oil companies. Much of Bri-Chem's success is attributed to their comprehensive network of 19 strategically placed and fully stocked warehouses throughout Alberta, Saskatchewan and British Columbia as mud engineering companies and drilling companies prefer to use one wholesaler for all of their projects. The drilling fluid supply business experiences some seasonality

with the late spring generally being the slowest period, as customers in the natural resource sectors experience a slowdown in their activity. The peak season is in the late fall and winter when customers are not constrained by environmental forces to perform their activities.

#### *Chemical Supplies and Packaging*

The fluids market in the WCSB also includes completion fluids, cementing, acidizing and fracturing fluids. The addressable size of these markets is significant and Bri-Chem continues to grow its business presence in each of these end use applications. Bri-Chem has the ability to mix and blend products to grow and adapt to the changing environment and needs of their clients. The distribution of chemical supplies and packaging is operated through Bri-Chem's blending and packaging facilities located in Camrose and Acheson, Alberta and its principal activity is to offer an extensive product line in both packaged and truckload quantities. Bri-Chem continues to target different industries including agriculture and construction for product and industry diversification.

#### *United States (US)*

The US market is significantly larger than the WCSB and more geographically dispersed. Bri-Chem has recently established its first US based warehouse and distribution facility in Williston, ND and has undertaken a strategic move to take advantage of a vast opportunity available for an independent wholesale drilling fluids distributor to supply customers in the US. This expansion has been done in response to a number of requests from Bri-Chem's existing clients in Western Canada to accompany them in their endeavors south of the border.

### **INDUSTRIAL FLUIDS DIVISION**

Bri-Chem entered into a Western Canadian exclusive distribution agreement with Colloid Environmental Technologies Company (CETCO), an industrial fluids product manufacturing company based out of Illinois, USA. The agreement with CETCO has prompted Bri-Chem to pursue a new operating division focused on technologically advanced industrial fluids. In the third quarter of 2007, the Company established Performance Industrial Products ("Performance") as a division of Bri-Chem Supply Ltd. that distributes chemicals to the non-oilfield sector. Performance offers chemicals to a diverse number of markets including mining exploration, water well drilling, geothermal and geotechnical drilling, seismic and construction projects.

### **SPECIALTY FLUIDS DIVISION**

With a laboratory in Calgary, Alberta, Bri-Chem serves its customers throughout the WCSB with testing equipment, quality assurance, training, and research and analysis of critical fluids.

#### **Seasonality of Operations**

Weather conditions can affect the sale of the Company's products and services. The ability to move heavy equipment in the Canadian oil and natural gas fields is dependent on weather conditions. As a result, spring months in Western Canada and the duration of the spring break-up have a direct impact on the Company's activity levels. In addition, many exploration and production areas in the northern WCSB are accessible only in winter months when the ground is frozen hard enough to support the weight of heavy equipment. The timing of freeze-up and spring break-up affects the ability to move equipment in and out of these areas. As a result, late March through May is traditionally the Company's slowest period.

**Business Acquisition**

On July 17, 2007, Bri-Chem completed its first acquisition by acquiring all the issued shares of Spirit Mountain Holdings Ltd. (“Spirit Mountain”) and its wholly-owned subsidiary, Millennium Technologies Ltd. (“Millennium”), a private Alberta wholesale chemical and fluid distributor to the oil and gas industry. The purchase price of Spirit Mountain and Millennium was \$4.3 million. The acquisition of Millennium expands Bri-Chem’s services to existing customers through new regional coverage in Saskatchewan and provides synergies across the combined operations. The operating results of Spirit Mountain and Millennium have been consolidated into Bri-Chem’s financial statements following the close of the acquisition and therefore the fiscal 2007 second quarter comparative amounts do not include this acquisition.

**Growth Strategy**

The Company will continue to focus on growth by expanding its market presence in the industrial wholesale distribution markets. Acquisitions may play a significant role in the Company’s growth. Management recognizes that the key determinants to successfully building shareholder value from acquisitions are reaching agreement on an appropriate valuation and efficiently integrating corporate cultures. Acquisitions are intended to increase product, geographical, industry and seasonal diversification.



**FINANCIAL SUMMARY**

Consolidated statement of operations	For the three months ended June 30		Change	
	2008	2007	\$	%
Sales	\$ 10,658,262	\$ 6,135,841	\$ 4,522,421	73.7%
Gross margin	2,004,634	1,162,859	841,775	72.4%
Gross margin %	18.8%	19.0%		-0.2%
Operating expenses <sup>(1)</sup>	1,302,172	826,140	476,032	57.6%
EBITDA <sup>(2)</sup>	702,462	336,719	365,743	108.62%
Depreciation and amortization	190,446	88,877	101,569	114.3%
Interest	375,113	349,633	25,480	7.3%
Earnings (loss) before income taxes	136,903	(101,791)	238,694	234.5%
Income taxes <sup>(3)</sup>	33,197	-	33,197	100.0%
Net earnings (loss)	\$ 103,706	\$ (101,791)	\$ 205,497	201.9%
<b>Earnings (loss) per share</b>				
Basic	\$ 0.01	\$ (0.01)	\$ 0.02	n/a
Diluted	\$ 0.01	\$ (0.01)	\$ 0.02	n/a
<b>Weighted average shares outstanding</b>				
Basic	12,939,278	12,212,552	n/a	n/a
Diluted	12,939,278	12,241,740	n/a	n/a

(1) See page 22 for a further explanation of this non-GAAP measure.

(2) Represents earnings before interest, taxes, depreciation and amortization (see page 22 for a further explanation of this non-GAAP measure).

(3) In fiscal 2007, the Company had approximately \$1,603,980 of non-capital loss carry forwards available to reduce taxable income in the future years. The benefits of these losses were fully utilized in 2007.



## MANAGEMENT DISCUSSION & ANALYSIS – June 30, 2008

Consolidated statement of operations	For the six months ended June 30		Change	
	2008	2007	\$	%
Sales	\$ 32,858,795	\$ 19,272,097	\$ 13,586,698	70.5%
Gross margin	6,081,435	3,391,089	2,690,346	79.3%
Gross margin %	18.5%	17.6%		0.9%
Operating expenses <sup>(1)</sup>	2,802,858	1,741,373	1,061,485	61.0%
EBITDA <sup>(2)</sup>	3,278,577	1,649,716	1,628,861	98.74%
Depreciation and amortization	405,463	177,053	228,410	129.0%
Interest	851,009	673,949	177,060	26.3%
Earnings before income taxes	2,022,105	798,714	1,223,391	153.2%
Income taxes <sup>(3)</sup>	653,624	-	653,624	100.0%
Net earnings	\$ 1,368,481	\$ 798,714	\$ 569,767	71.3%
<b>Earnings per share</b>				
Basic	\$ 0.11	\$ 0.07	\$ 0.04	n/a
Diluted	\$ 0.11	\$ 0.07	\$ 0.04	n/a
<b>Weighted average shares outstanding</b>				
Basic	12,933,058	12,212,552	n/a	n/a
Diluted	12,933,058	12,241,740	n/a	n/a

(1) See page 22 for a further explanation of this non-GAAP measure.

(2) Represents earnings before interest, taxes, depreciation and amortization (see page 22 for a further explanation of this non-GAAP measure).

(3) In fiscal 2007, the Company had approximately \$1,603,980 of non-capital loss carry forwards available to reduce taxable income in the future years. The benefits of these losses were fully utilized in 2007.

## RESULTS OF OPERATIONS

### Revenue

Consolidated revenues for the three months and six months ended June 30, 2008 were \$10,658,262 and \$32,858,795 respectively. This represents an increase of 73.7% and 70.5%, respectively, in revenue over the same periods in 2007.

In the second quarter of 2008, industry drilling rig utilization rates averaged 19%, representing a 2% increase from the same period last year when drilling rig activity averaged 17%. With stabilized drilling activity in the second quarter, the Company has seen sales activity increase from our strengthened presence in the marketplace through the addition of four new warehouse locations as a result of the Millennium acquisition, which has lead to an increase in the volume of products sold. The acquisition of Millennium in July 2007 provided additional revenue growth from new customers in geographic locations

previously not serviced by the Company. Former Millennium customers have seen an increase in sales due to increased availability of products in more geographic regions as a result of the acquisition by Bri-Chem.

During the first six months of 2008 the Company has seen an increase in revenues from the Alberta warehouses of approximately 57% while the decline in overall drilling activity for the Alberta market is approximately 15.9%. Additional customers from the acquisition of Millennium and strong customer relationships contributed to the sales growth. Saskatchewan had 1,335 wells drilled during the six months ended June 30, 2008, which generated \$1,956,875 in revenues for the Company from this region, which the Company had no revenues in for the same period in 2007. The drilling programs have been slow to recover to normal drilling levels in both Fort Nelson and Fort St. John, British Columbia. For the six months ended June 30, 2008, drilling activity in this region was down 15.5% with 441 wells drilled in the area as compared to 522 wells drilled during the same period last year. Despite this decrease in drilling activity, the Company has seen an increase in revenue of approximately 63% in this region as the drilling formations in this region are more complex and at a greater depth and typically require more product. Revenues generated from the non-oilfield division were \$318,722 for the six months ended June 30, 2008 compared to nil for the same period in 2007, while sales to United States amounted to \$785,988 compared to \$271,958 for the same period in 2007.

### Gross margin

	For the three months ended June 30		Change	
	2008	2007	\$	%
Total gross margin	\$ 2,004,634	\$ 1,162,859	\$ 841,775	72.4%
% of sales	18.8%	19.0%		-0.2%

	For the six months ended June 30		Change	
	2008	2007	\$	%
Total gross margin	\$ 6,081,435	\$ 3,391,089	\$ 2,690,346	79.3%
% of sales	18.5%	17.6%		0.9%

Consolidated gross margin for the three and six months ended June 30, 2008 were \$2,004,634 and \$6,081,435, respectively, an increase of 72.4% and 79.3%, respectively, compared to the same periods in 2007. The gross margin as a percentage of sales was consistent from the prior comparative three months ended June 30, 2007. The decrease during the quarter was due to increased costs of product as a result of world market conditions, whereby the Company gave customers typically 30 days notice of price increases, therefore causing a timing delay between the increased cost of product and the increased prices to customers. In addition, fuel surcharges were imposed on a number of products and were partially absorbed by the Company. The increase in gross margin as a percentage of sales of 0.9% for the six months ended June 30, 2008 was due to improved foreign exchange rates resulting in a more favourable cost on foreign product purchased.



## Operating expenses

### Salaries and employee benefits

	For the three months ended June 30		Change	
	2008	2007	\$	%
Salaries and benefits	\$ 821,868	\$ 485,292	\$ 336,576	69.4%
% of sales	7.7%	7.9%		-0.2%

	For the six months ended June 30		Change	
	2008	2007	\$	%
Salaries and benefits	\$ 1,762,082	\$ 1,007,845	\$ 754,237	74.8%
% of sales	5.4%	5.2%		0.2%

The dollar increase in salary and employee benefits for the three and six months ended June 30, 2008 relate to seven additional staff brought in from the Millennium acquisition as well as four new administrative personnel. In addition, the Company paid more in variable compensation to its sales staff as a result of increased sales activity.

### Selling, general and administration

	For the three months ended June 30		Change	
	2008	2007	\$	%
Selling	\$ 114,964	\$ 56,354	\$ 58,610	104.0%
Professional and consulting	90,217	89,752	465	0.5%
General and administration	107,979	88,176	19,803	22.5%
Rent, utilities and occupancy costs	167,144	106,566	60,578	56.8%
	\$ 480,304	\$ 340,848	\$ 139,456	40.9%
<b>Selling, general and administrative expenses (as a % of sales)</b>				
Selling	1.1%	0.9%		
Professional and consulting	0.8%	1.5%		
General and administration	1.0%	1.4%		
Rent, utilities and occupancy costs	1.6%	1.7%		
	4.5%	5.6%		

	<b>For the six months ended June 30</b>		<b>Change</b>	
	<b>2008</b>	<b>2007</b>	<b>\$</b>	<b>%</b>
Selling	\$ 271,033	\$ 124,531	\$ 146,502	117.6%
Professional and consulting	221,910	176,469	45,441	25.8%
General and administration	241,983	203,433	38,550	18.9%
Rent, utilities and occupancy costs	305,850	229,095	76,755	33.5%
	<b>\$ 1,040,776</b>	<b>\$ 733,528</b>	<b>\$ 307,248</b>	<b>41.9%</b>
<b>Selling, general and administrative expenses (as a % of sales)</b>				
Selling	0.8%	0.6%		
Professional and consulting	0.7%	0.9%		
General and administration	0.7%	1.1%		
Rent, utilities and occupancy costs	0.9%	1.2%		
	<b>3.2%</b>	<b>3.8%</b>		

The following is an analysis of the selling, general and administrative categories:

Selling expenses increased for the three and six months ended June 30, 2008 as operating costs, such as vehicle leases, customer relations and travel expenses for sales staff increased due to the increase in the number of sales personnel from two to six since June 30, 2007. Selling costs relate to customer relation costs, promotion and travel costs.

Professional and consulting expenses increased by 0.5% and 25.8%, respectively, for the three and six months ended June 30, 2008. The increase is due to increased accounting fees relating to public reporting matters along with placement fees for hiring of staff. Costs in this category comprise mainly accounting, legal, advisory and consulting fees.

General and administration expenses increased due to an increase in office and computer maintenance expenses as a result of the Calgary office brought in with the Millennium acquisition. The Company has also increased expenditures to its safety program. General and administration costs consist of licenses, office and computer expenses, and insurance and general bank charges.

Warehouse rent, utilities and occupancy cost expenses increased for the three and six months ended June 30, 2008 due to the July 2007 Millennium acquisition which brought four new warehouses in Veteran, Swift Current, Estevan and Nisku, along with new office space in Calgary. Costs in this category are comprised mainly of rent, utilities, warehouse expense for the Camrose, Acheson and Estevan locations as well as liquid storage tank rentals.



### Amortization

		For the three months ended June 30		Change	
		2008	2007	\$	%
Property and equipment	\$	74,227	\$ 29,664	\$ 44,563	150.2%
Intangibles		116,219	59,213	57,006	96.3%
Total	\$	190,446	\$ 88,877	101,569	114.3%

		For the six months ended June 30		Change	
		2008	2007	\$	%
Property and equipment	\$	171,853	\$ 59,001	\$ 112,852	191.3%
Intangibles		233,610	118,052	115,558	97.9%
Total	\$	405,463	\$ 177,053	228,410	129.0%

Amortization expense increased during the three and six months ended June 30, 2008 when compared to the same periods last year. The increase relates to \$539,501 of capital additions over the past twelve months, including \$400,976 of assets acquired from Millennium. In addition, amortization of intangibles increased related to the customer relationships and non-compete agreements from the acquisition of Millennium.

### Interest

		For the three months ended June 30		Change	
		2008	2007	\$	%
Interest on long-term debt	\$	174,441	\$ 203,451	\$ (29,010)	-14.3%
Interest on short-term operating debt		200,672	146,182	54,490	37.3%
Total	\$	375,113	\$ 349,633	25,480	7.3%

		For the six months ended June 30		Change	
		2008	2007	\$	%
Interest on long-term debt	\$	298,547	\$ 352,925	\$ (54,378)	-15.4%
Interest on short-term operating debt		552,462	321,024	231,438	72.1%
Total	\$	851,009	\$ 673,949	177,060	26.3%

Interest on long-term debt decreased during the three and six month period ended June 30, 2008 when compared to the same period last year as part of the long-term debt principal balance has been repaid over the past year. Interest on short-term operating debt has increased in the first half of 2008 when compared to the same period last year as the Company had a higher revolving line of credit balance due to increased

activity levels and carrying more inventories as a result of additional warehouses due to the Millennium acquisition.

As at June 30, 2008, long-term debt consisted of a \$2,200,000, 6% note payable plus accrued interest issued to shareholders of the Company as a result of the purchase of Gwelan Supply Ltd., a \$1,878,984 prime plus 0.85% demand loan outstanding with a Canadian chartered bank, a \$3,000,000 subordinated loan bearing interest at prime plus 7% with a financial institution and a \$300,000 promissory note payable plus accrued interest bearing interest at prime.

### Income taxes

The provision for income taxes in the second quarter of 2008 is \$33,197 and \$653,624 for the six months ended June 30, 2008 compared to current tax expense of nil in the same periods last year. The increase in current taxes for the three and six months ended June 30, 2008 resulted from increased earnings and because no income taxes were recorded in the first six months of 2007, as the Company had approximately \$1,603,980 of non-capital loss carry forwards available to reduce taxable income in future years. The benefits of these losses were fully utilized in fiscal 2007 and recognized as a reduction of income tax expense. The Company's current income tax effective rate is 32.3% for the six months ended June 30, 2008.

### Net earnings (loss) and earnings per share

	<b>For the three months ended June 30</b>		<b>Change</b>	
	<b>2008</b>	<b>2007</b>	<b>\$</b>	<b>%</b>
Net earnings (loss)	\$ 103,706	\$ (101,791)	\$ 205,497	201.9%
% of revenue	1.0%	-1.7%		
EBITDA <sup>(1)</sup>	\$ 702,462	\$ 336,719	\$ 365,743	108.6%
% of revenue	6.6%	5.5%		

	<b>For the six months ended June 30</b>		<b>Change</b>	
	<b>2008</b>	<b>2007</b>	<b>\$</b>	<b>%</b>
Net earnings	\$ 1,368,481	\$ 798,714	\$ 569,767	71.3%
% of revenue	4.2%	4.1%		
EBITDA <sup>(1)</sup>	\$ 3,278,577	\$ 1,649,716	\$ 1,628,861	98.7%
% of revenue	10.0%	8.6%		

(1) Represents earnings before interest, taxes, depreciation and amortization (see page 22 for a further explanation of this non-GAAP measure).

Net earnings (loss) from operations for the three months ended June 30, 2008 increased by 201.9% to \$103,706 from (\$101,791) for the same period last year. Net earnings, as a percentage of revenues, for the second quarter of 2008 were 1.0% compared to -1.7% for the three months ended June 30, 2007. EBITDA from operations increased by 108.6% in the second quarter of 2008 when compared to the same quarter last year. The increase in net earnings and EBITDA is due to the increased sales activity experienced in the second quarter, without corresponding increases to operating overhead.

Earnings per share for the three and six months ended June 30, 2008 were based on the weighted average number of shares outstanding during the period. The basic and diluted weighted average number of shares outstanding for the three months ended June 30, 2008 was 12,939,278 and for the six months ended June 30, 2008 was 12,933,058. During the second quarter, 283,000 agent options were exercised at a price of \$2.00 per share.

## SUMMARY OF QUARTERLY DATA

(in thousands of Cdn \$)	2008 Q2	2008 Q1	2007 Q4	2007 Q3	Total TTM
Sales	\$ 10,658	\$ 22,201	\$ 21,358	\$ 18,889	\$ 86,242
Gross Margin (\$)	2,004	4,077	4,047	3,307	15,774
Gross Margin (%)	18.8%	18.4%	18.9%	17.5%	18.3%
EBITDA <sup>(1)</sup>	702	2,576	2,180	1,840	8,611
<b>Net earnings</b>	\$ 104	\$ 1,265	\$ 427	\$ 1,175	3,872
Basic earnings per share	0.01	0.10	0.03	0.09	0.23
Diluted earnings per share	0.01	0.10	0.03	0.09	0.23
<b>Weighted average shares outstanding</b>					
Basic	12,939,278	12,926,838	12,926,838	12,794,850	
Diluted	12,939,278	12,926,838	12,926,838	12,797,911	

(in thousands of Cdn \$)	2007 Q2	2007 Q1	2006 Q4 <sup>(2)</sup>	2006 Q3 <sup>(2)</sup>	Total TTM
Sales	\$ 6,136	\$ 13,136	\$ 13,132	\$ 17,097	\$ 62,637
Gross Margin (\$)	1,163	2,339	2,233	3,084	11,158
Gross Margin (%)	19.0%	17.8%	17.0%	18.0%	17.8%
EBITDA <sup>(1)</sup>	337	1,313	950	1,737	5,650
<b>Net earnings (loss)</b>	\$ (102)	\$ 901	\$ 203	\$ 1,168	3,071
Basic earnings (loss) per share	(0.01)	0.07	0.02	0.11	0.19
Diluted earnings (loss) per share	(0.01)	0.07	0.02	0.11	0.19
<b>Weighted average shares outstanding</b>					
Basic	12,212,552	12,212,552	10,205,700	10,205,700	
Diluted	12,241,740	12,224,739	10,205,700	10,205,700	

(1) EBITDA is a non-GAAP measure which the Company defines as earnings before interest, taxes, depreciation, amortization (See page 22 for a further explanation of this non-GAAP measure).

(2) As a result of the reverse take-over effective January 1, 2007, the comparative 2006 financial figures reflect those of the consolidated Gwelan Supply Ltd. when it was a private company. Comparative earnings per share are presented using the amount of shares that were exchanged for Gwelan Supply Ltd. effective January 1, 2007 upon amalgamation.

Weather conditions can affect the sale of the Company's products and services. The ability to move heavy equipment in the Canadian oil and natural gas fields is dependent on weather conditions. As a result, spring months in Western Canada and the duration of the spring break-up has a direct impact on the Company's activity levels. In addition, many exploration and production areas in the northern WCSB are accessible only in winter months when the ground is frozen hard enough to support the weight of heavy equipment. The timing of freeze-up and spring break-up affects the ability to move equipment in and out of these areas. As a result, late March through May is traditionally the Company's slowest period.

Revenues decreased in the second quarter of 2008 due to spring break up in the WCSB. Revenues were up in the second quarter of 2008 compared to the same period last year due to the acquisition of Millennium providing additional strategic warehouses to enable Bri-Chem the ability to extend its services to its customers.

### FINANCIAL CONDITION & LIQUIDITY

<b>Balance Sheet For the period ended</b>	<b>June 30 2008</b>	<b>December 31 2007</b>
Current assets	\$ 38,952,984	\$ 46,161,272
Property & equipment	2,803,970	2,688,781
Other assets	2,834,626	3,068,236
<b>TOTAL ASSETS</b>	<b>\$ 44,591,580</b>	<b>\$ 51,918,289</b>
Current liabilities	\$ 18,020,059	\$ 26,378,736
Long-term liabilities	6,244,125	7,298,218
<b>TOTAL LIABILITIES</b>	<b>24,264,184</b>	<b>33,676,954</b>
Share capital	13,035,274	12,347,444
Retained earnings & contributed surplus	7,292,122	5,893,891
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>20,327,396</b>	<b>18,241,335</b>
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>	<b>\$ 44,591,580</b>	<b>\$ 51,918,289</b>

<b>Financial Ratios</b>	<b>June 30 2008</b>	<b>December 31 2007</b>
Working capital ratio	2.16	1.75
Days sales in receivables	113.6	132.9
Inventory turns	2.5	2.5
Days purchases in payables	52.9	63.6

As at June 30, 2008, the Company had positive working capital of \$20,932,925 compared to \$19,782,536 at December 31, 2007. The Company's current ratio (defined as current assets divided by current liabilities) was 2.16 to 1 for the six months ended June 30, 2008 compared to 1.75 to 1 at December 31, 2007. As at June 30, 2008, the Company had \$11,036,357 outstanding under its available credit facilities



of \$25,000,000, with a Canadian chartered bank, as compared to \$12,050,168 at December 31, 2007. The Company also has a \$2,000,000 subordinated loan facility which can be drawn on at anytime in increments of \$500,000. The decrease in days sales in receivables from December 2007 is due to quicker collections on winter drilling sales. The decrease in days purchases in payables is due to faster payment of purchases and a reduction in purchases due to less drilling activity in the second quarter of 2008. Due to the seasonal nature of the oil and gas industry in Western Canada, the Company collects many of its receivables during the spring and summer months and has significant receivable balances in the fall and winter when the drilling programs typically are at their busiest. This results in a significant timing difference in the calculation of the days sales in receivables.

The Company's balance sheet, as at June 30, 2008 has total assets of \$44,591,580 as compared to total liabilities of \$24,264,184. Accounts receivable decreased by \$10,378,839 (42%) from \$24,885,748 to \$14,506,909 as amounts owing from the winter drilling activity have been collected. Inventory has increased by \$3,118,897 (14.8%) due to returns of products, and additional stock of items that have been difficult to replenish due to increased global market demands.

Payables and accruals were \$5,289,006 compared to \$11,967,882 at December 31, 2007, a decrease of \$6,678,876 or 55.8%, which was a result of payments to vendors and less product ordered in the second quarter as a result of the decreased drilling activity in the second quarter.

Cash received from operating activities for the six months ended June 30, 2008 was \$2,487,128 compared to \$9,263,148 for the year ended December 31, 2007. The Company's decrease in cash from operating activities relates to the Company purchasing product to keep up with demands while collecting less cash from receivables as activity levels diminished during the spring months. We expect to see our cash from operations decrease in the short to medium term, as we sell inventory in the third quarter, product will have to be replaced as inventory levels are diminished, however these decreases may be offset by changes to the working capital balances resulting from increased sales activity. We feel, with our strong balance sheet and available cash from credit facilities that we will be able to fund a reasonable and sustainable level of growth.

### Commitments

The Company has committed to numerous operating lease arrangements for property and equipment. The minimum lease payments under the leases are as follows:

2008	\$	149,576
2009		119,764
2010		99,315
2011		13,820
2012		143
		<hr/>
		\$ 382,618

### Goodwill

Goodwill represents the excess of the purchase price of an acquisition over the fair value of the underlying net assets acquired at the date of acquisition. Goodwill arising from acquisitions is not

amortized and is tested for impairment annually, or more frequently if events or changes in circumstances indicate the asset might be impaired. Impairment is tested by comparing the carrying amount of the reporting unit, including goodwill, with its fair value. Fair value is determined using the discounted, estimated future operating cash flows of the reporting unit. When the fair value of the reporting unit exceeds its carrying value, goodwill of the reporting unit is not considered to be impaired. When the carrying value of the reporting unit exceeds its fair value, the implied fair value of the reporting unit's goodwill, determined in the same manner as the value of goodwill is determined in a business combination, is compared with its carrying amount to measure the amount of the impairment loss, if any.

### **Intangibles**

Intangible assets acquired individually or as part of a group of other assets are initially recognized and measured at cost. The cost of a group of intangible assets acquired in a business combination that meet the specified criteria for recognition apart from goodwill is allocated to the individual assets acquired based on their relative fair values.

Intangible assets with finite useful lives are amortized over their useful lives. The amortization methods and estimated useful lives of intangible assets, which are reviewed annually, are as follows:

Customer relationships	Straight-line – 5 years
Proprietary technology, technological expertise and proprietary blends	Straight-line – 3 years
Non-compete agreements	Straight-line – 3 to 5 years

### **Property and equipment**

The Company's June 30, 2008 investment in property and equipment was primarily due to an upgrade of the Company's computer hardware and software to facilitate further growth. In addition, the Company added additional storage in Estevan to warehouse more inventory. Capital expenditures typically are comprised of betterments and upgrades to existing assets. The Company ensures equipment is efficient and profitable or the equipment is replaced when the cost of maintenance and operating the equipment is not feasible. Future capital expenditures of approximately \$331,000 are being proposed to upgrade warehouse space in Acheson, Camrose and Estevan. The Company plans to fund these capital expenditures from the credit line available and from cash flow from operating activities.

### **Off-Balance Sheet Arrangements**

The Company did not enter into any off-balance sheet arrangements during the current or comparable reporting period.

### **Transactions with Related Parties**

During the three and six months ended June 30, 2008, the Company incurred selling, general and administration expenses in the normal course of operations with Western America Capital Group, an affiliated company which a certain director controls, as follows:

- a) Management advisory services of \$30,000 and \$60,000, respectively (June 30, 2007 – \$30,000 and \$60,000).

- b) Accounting, administrative and corporate expenses of \$16,052 and \$31,052 respectively (June 30, 2007 – \$9,000 and \$18,000).

The Company expensed interest of \$45,774 and \$93,774 respectively (June 30, 2007 - \$48,000; \$96,000) on promissory notes payable issued in 2006 which are held by two of the Company's directors, officers and significant shareholders.

## **OUTLOOK**

Bri-Chem remains optimistic that drilling activity will continue to improve in the second half of 2008 and into 2009. As a result, the Company will strengthen prospects for growth in revenue, EBITDA and net income for the second half of 2008. The second quarter is traditionally the slowest quarter of the year due to seasonal factors however; as industry activity in the second half of 2008 and beyond continues to improve, the Company's near term growth offers vast up-side potential.

The Company continues to demonstrate that it can thrive during an industry slowdown with its strong balance sheet, ability to control costs and its solid platform to seek growth opportunities through acquisitions in an effort to diversify and broaden the Company's wholesale distribution presence and offer diversification of products. Management believes that it is well positioned with its expanding geographic diversification and strong customer base to continue to grow sales and gain market share.

In the United States, Bri-Chem plans to continue to grow its operations through the start-up phase to take advantage of increased activity in North Dakota, Montana and Saskatchewan as a result of the Bakken resource play. Our warehouses in Estevan and Williston will play a vital role in the expected growth in activity levels as a result of the Bakken. The Company intends to pursue new opportunities domestically and abroad to expand its operating presence in an effort to improve seasonality of its financial and operating performance.

Bri-Chem's industrial fluids division in 2008 will continue to pursue opportunities in various geographic regions, leading to further concentration of non-oilfield services. The industrial fluids division is currently exploring new opportunities in Canada and abroad.

The Company recently announced the proposed acquisition of Weifang Steel Canada Ltd. ("Weifang"), a Western Canadian based master wholesale distributor of steel products to the oil and gas and construction industry. The acquisition of Weifang is expected to add approximately \$30 million in annual revenues to Bri-Chem and provides product and geographic diversification. Management believes the acquisition of Weifang will be synergistic and will provide Weifang broader territorial coverage for its products.

Management and the Board are constantly evaluating additional acquisition opportunities and will continue to seek and identify targets that fit the corporate requirements as accretive and geographically favorable.

## **RISKS AND UNCERTAINTIES**

### *Competition and Industry Conditions*

There is a strong correlation between drilling activity and demand for the Company's drilling fluids. Industry demand for the Company's drilling products is further determined by activity levels that are focused on deep well drilling and applications common to the foothills region and northern Alberta and

British Columbia, areas known for deeper drilling. Oil and gas activity in these geographic regions is normally strong during winter months or other times when climatic conditions are favorable.

The capital expenditure programs of oil and gas companies largely affect the products provided by the Company. The magnitude of capital expenditures determines the demand for the Company's drilling fluids to the oil and gas industry. The primary catalysts to high expenditures and activity levels in the energy industry are oil and gas prices which, in turn, are influenced strongly by supply and demand expectations. The ability to forecast the price of crude oil or natural gas is extremely difficult as many global factors affecting commodity prices are beyond the control of the Company.

#### *Alberta Royalty Review*

The Government of Alberta receives royalties on production of natural resources from lands in which it owns the mineral rights. On October 25, 2007 the Government of Alberta unveiled a new royalty regime that will introduce new royalties for conventional oil, natural gas and oil sands that are linked to price and production levels. The new royalty regime is expected to be implemented effective January 1, 2009.

The implementation of the proposed changes to the royalty regime in Alberta is subject to certain risks and uncertainties. The significant changes to the royalty regime require new legislation, changes to existing legislation and regulation and development of proprietary software to support the calculation and collection of royalties.

Additionally, certain proposed changes contemplate further public and/or industry consultation. There may be modifications introduced to the proposed royalty structure prior to the implementation thereof. The changes to the royalty regime may effect the exploration for, and the development of, oil and natural gas by entities operating in the Province of Alberta, which effects could negatively impact the business and cash flow of the Company.

#### *Supply-Side Risks*

The Company distributes industrial products manufactured or supplied by a number of major suppliers. The Company does not have long-term contracts with any of its major suppliers. Although the Company believes that it has access to similar products from competing suppliers, any disruption in the Company's sources of supply, particularly of the most commonly sold items or any material fluctuation in the quality, quantity or cost of such supply, could have a material adverse effect upon the Company's results of operations and financial condition. Also, supply shortages occur at times as a result of unanticipated demand, production difficulties or delivery delays. In such cases, suppliers often allocate products among distributors. Future supply shortages may occur from time to time and may have a short-term material adverse effect on the Company's results of operations and financial condition.

#### *Oil and Natural Gas Prices*

The revenue, cash flow and earnings of the Company are substantially dependent upon and affected by the level of activity associated with oil and natural gas exploration. Both short-term and long-term trends in oil and natural gas prices affect the level of such activity. Worldwide military, political and economic events, including initiatives by the Organization of Petroleum Exporting Countries, may affect both the demand for and the supply of oil and natural gas. Weather conditions, governmental regulation, levels of consumer demand, the availability of pipeline capacity and other factors beyond the Company's control may also affect the supply of and demand for oil and natural gas leading to future price volatility.

*Seasonal Weather*

In Canada, the level of activity in the oil and natural gas industry is influenced by seasonal weather patterns. Spring break-up during the second quarter of each year leaves many secondary roads temporarily incapable of supporting the weight of heavy equipment, which results in severe restrictions in the level of energy services. The timing and duration of spring break-up is dependent on weather patterns and the duration of this period will have an impact on the level of business of the Company.

*Credit Risk*

The Company's revenues are predominantly from products sold to large oil and gas fluid engineering companies which may result in significant exposure to one customer or on a combined basis to several individual customers. Concentration of credit risk on the Company's trade accounts receivable exists in the oil and gas industry. The Company's management regularly reviews outstanding accounts receivable and follows up with customers when settlement has not occurred on a timely basis. Management believes that the Company is exposed to minimal credit risk since the majority of its business is conducted with companies that have a large market presence in the industry and or are large publicly held companies.

**CRITICAL ACCOUNTING ESTIMATES**

In preparing the consolidated financial statements, in conformity with Canadian generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates included in the interim consolidated financial statements are the valuations of accounts receivable, the sales return provision, inventory obsolescence, future tax assets, and carrying value of goodwill, intangibles and accrued liabilities. Management feels actual results are not materially different from these estimates.

**CHANGE IN ACCOUNTING POLICY AND NEW ACCOUNTING POLICY**

Effective January 1, 2008, the Company adopted two new Canadian Institute of Chartered Accountants ("CICA") standards, Section 3862 "Financial Instruments – Disclosures" and Section 3863 "Financial Instruments – Presentation" which will replace Section 3861 "Financial Instruments – Disclosure and Presentation". The new disclosure standard increases the emphasis on the risks associated with both recognized and unrecognized financial instruments and how these risks are managed. The new presentation standard carries forward the former presentation requirements of Section 3861. These new standards have been applied prospectively without restatement of prior periods.

Effective January 1, 2008, the Company adopted CICA Section 3031 "Inventories". This section relates to the accounting for inventories and revises and enhances the requirements for assigning costs to inventories. Under this section, inventory is to be measured at lower of cost and net realizable value. Net realizable value approximates the estimated selling price less all estimated costs of completion and necessary costs to complete the sale. Cost shall be assigned using the first-in, first-out (FIFO) or weighted average cost method. The section also requires the reversal of previous write-downs of inventory if original circumstances are reversed. This section has been applied retrospectively and had no impact on the current or previous operating results of the Company.

Inventory is measured at the lower of cost and net realizable value. Cost is determined using the first-in first-out method for direct purchase price of goods. Costs associated with freight transportation and handling fees are determined using the weighted average cost method. Net realizable value represents the estimated selling price for inventories less estimated selling costs. The cost of inventory expensed in cost of sales for the six months ended June 30, 2008 was \$24,850,993 (June 30, 2007 - \$13,655,306).

Effective January 1, 2008, the Company adopted paragraphs .08(a) to .08(c) of CICA Section 1400 “General Standards of Financial Statements”. This section requires management to make an assessment of the Company’s ability to continue as a going concern, and to disclose any material uncertainties related to events or conditions that may cast significant doubt upon the Company’s ability to continue as going concern. The adoption of this section did not have any impact on the Company’s financial statements.

Effective January 1, 2008, the Company adopted CICA handbook Section 1535, “Capital Disclosures”. This section establishes standards for disclosing information about an entity’s capital and how it is managed in order that a user of the financial statements may evaluate the entity’s objectives, policies and processes for managing capital. The adoption of this section did not have impact on the Company’s financial position or results of operations.

#### *Future Accounting Pronouncements*

In February 2008, the CICA issued new handbook Section 3064 – “Goodwill and Intangible Assets” that supersedes Section 3062 – “Goodwill and Other Intangible Assets” and 3450 – “Research and Development Costs”. This section provides additional guidance on when expenditures qualify for recognition as intangible assets and requires that costs can be deferred only when relating to an item meeting the definition of an asset. The new accounting standard is effective for interim or annual financial statements relating to fiscal years beginning on or after October 31, 2008. The Company does not expect the adoption of this standard will have a material impact on its consolidated financial statements.

In February 2008, the Canadian Accounting Standards Board (AcSB) confirmed that Canadian public enterprises will need to adopt International Financial Reporting Standards (IFRSs), effective for years beginning on or after January 1, 2011. The Company is currently evaluating the impact this new framework will have on its consolidated financial statements.

### **FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS**

The Company’s financial instruments consist of recorded amounts of deposits, accounts receivable, as well as, bank indebtedness, accounts payable and accrued liabilities, promissory notes payable, and long-term debt.

The Company has classified deposits as held for trading measured at fair value with any gains and losses identified during periodical evaluations recorded in net income. The carrying value of these financial assets approximates their fair value due to their short period to maturity.

Accounts receivable are classified as loans and receivables and are measured at amortized cost using the effective interest rate method.

Bank indebtedness, accounts payable and accrued liabilities, long term debt and promissory notes payable are classified as other financial liabilities and are measured at amortized cost using the effective interest rate method. The carrying value of accounts payable and accrued liabilities approximates fair value due to the relatively short period to maturity. The carrying value of long term debt and promissory notes payable approximates its fair value as the interest rate on certain long term debt is variable and interest rates on the promissory notes are comparable to rates of similar debt.

#### *Credit risk*

Credit risk is the risk of a financial loss to the Company if a customer fails to meet its contractual obligations. The Company is exposed to credit risk through its accounts receivable. The Company mitigates its credit risk by assessing the credit worthiness of its customers on an ongoing basis. Bri-Chem also closely monitors the amount and age of balances outstanding. The Company establishes a provision for bad debts based on specific customers' credit risk, historical trends, and other economic information. For the three months ended June 30, 2008, the Company had recorded an allowance for doubtful accounts of \$48,070 (December 31, 2007 - \$64,265). The allowance is an estimate of the June 30, 2008 trade receivable balances that are considered uncollectible. Changes to the allowance during the three months ended June 30, 2008 consisted of trade accounts receivable balances written off of \$4,698, and bad debt recovery of \$5,088.

Concentrations of credit risk on trade accounts receivable are with customers in the oil and gas industry. This results in a concentration of credit risk from customers in this industry. A significant decline in economic conditions within the industry would increase the risk that customers will experience financial difficulty and be unable to fulfill their obligations. The Company's exposure to credit risk arising from granting sales is limited to the carrying value of accounts receivable. The Company's revenues are normally invoiced with payment terms of 30 days. Despite the established payment terms, customers in the oil and gas industry, typically pay amounts within 105 days of invoice date.

#### *Interest rate risk*

Demand loans and bank indebtedness are subject to interest rate cash flow risk as the required cash flow to service the debt will fluctuate as a result of the changing prime interest rate. It is management's opinion that interest rate risk is not significant.

The effective interest rate on the bank indebtedness balance at June 30, 2008 was Canadian bank prime interest rate plus 30 basis points (5.05%). The demand loan bears interest at bank prime plus 85 basis points. As at June 30, 2008, with other variables unchanged, an increase or decrease of 25 basis points in the prime interest rate would have a minimal impact on net income. There would be no effect on other comprehensive income.

#### *Liquidity risk*

The Company's exposure to liquidity risk is dependent on the collections of accounts receivable and the ability to raise funds to meet purchase commitments and financial obligations and to sustain operations. The Company controls its liquidity risk by managing its working capital, cash flows and the availability of borrowing facilities.

*Foreign exchange risk*

The Company is subject to foreign currency risk due its cash, accounts receivable and accounts payable and accrued liabilities denominated in foreign currencies. Therefore, there is risk of earnings fluctuations arising from changes in and the degree of volatility of foreign exchange rates arising on foreign monetary assets and liabilities. Although the majority of the Company's operations are in Canada, the Company continues to expand its operations outside Canada, which increases its exposure to foreign currency risk. Accounts receivable in foreign currency was \$502,866 as at June 30, 2008 (December 31, 2007 - \$63,034) and accounts payable in foreign currency outstanding as at June 30, 2008 is \$965,014 (December 31, 2007 - \$2,241,237). The Company does not currently use derivative instruments to reduce its foreign currency risk. For the three and six months ended June 30, 2008, the Company realized a foreign exchange loss of \$85,361 and \$225,253, respectively, (June 30, 2007 - \$65,488 and \$129,394, respectively). Based on the monetary assets and liabilities held in the US at June 30, 2008, a five percent increase or decrease in exchange rates would have a minimal impact to the Company's net income.

**SHARE DATA**

As at August 26, 2008, the Company had 13,209,838 common shares issued and outstanding. The board of directors may grant options to purchase up to 1,400,000 common shares. As of June 30, 2008, options to purchase 1,343,000 common shares were outstanding at an average price of \$1.99 per common share. Warrants totaling 350,000 with an average exercise price of \$2.03 may be exercised into common shares prior to July 17, 2010.

**MEASURES NOT IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES**

The following measures included in this report do not have a standardized meaning under Canadian generally accepted accounting principles and, therefore, are unlikely to be comparable to similar measures presented by other companies:

EBITDA (Earnings before interest, taxes, depreciation and amortization) is not a concept recognized by generally accepted accounting principles, however is recognized in industry as an indirect measure for operating cash flow, a significant indicator of the success of any business. We believe that EBITDA is useful measure of earnings, in addition to net earnings as it provides an indication of the financial results and earnings generated by our primary business activities prior to financing and tax considerations and before non-cash amortization expense. The following is a reconciliation of EBITDA to net earnings for each of the periods presented in this MD&A:



<b>EBITDA</b>	<b>(Unaudited)</b>	
	<b>For the three months</b>	
	<b>ended June 30</b>	
	<b>2008</b>	<b>2007</b>
Net earnings (loss)	\$ 103,706	\$ (101,791)
Add:		
Interest	375,113	349,633
Income taxes	33,197	-
Depreciation and amortization	190,446	88,877
<b>EBITDA</b>	<b>\$ 702,462</b>	<b>\$ 336,719</b>

<b>EBITDA</b>	<b>(Unaudited)</b>	
	<b>For the six months</b>	
	<b>ended June 30</b>	
	<b>2008</b>	<b>2007</b>
Net earnings	\$ 1,368,481	\$ 798,714
Add:		
Interest	851,009	673,949
Income taxes	653,624	-
Depreciation and amortization	405,463	177,053
<b>EBITDA</b>	<b>\$ 3,278,577</b>	<b>\$ 1,649,716</b>

Operating expenses is not a concept recognized by generally accepted accounting principles as it does not include interest and amortization expense related to operations. The following is a reconciliation of operating expenses as presented in this MD&A to total expenses as presented in the June 30, 2008 consolidated financial statements:

<b>Operating expenses</b>	<b>(Unaudited)</b>	
	<b>For the three months</b>	
	<b>ended June 30</b>	
	<b>2008</b>	<b>2007</b>
Operating expenses	\$ 1,302,172	\$ 826,140
Add:		
Interest	375,113	349,633
Depreciation and amortization	190,446	88,877
<b>Total expenses</b>	<b>\$ 1,867,731</b>	<b>\$ 1,264,650</b>



MANAGEMENT DISCUSSION & ANALYSIS – June 30, 2008

Operating expenses	(Unaudited)	
	For the six months ended June 30	
	2008	2007
Operating expenses	\$ 2,802,858	\$ 1,741,373
Add:		
Interest	851,009	673,949
Depreciation and amortization	405,463	177,053
Total expenses	\$ 4,059,330	\$ 2,592,375

## Corporate Information

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***Officers and Directors***

Don Caron  
Chairman and Director  
Edmonton, Alberta

Albert Sharp  
Director  
Spruce Grove, Alberta

Alan Campbell  
CEO and Director  
Edmonton, Alberta

Eric Sauze, CA  
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Brian Campbell  
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